

# The Nottingham Swim Club



## **2023 ANNUAL MEETING**

*Newark Free Library*

*Tuesday, October 24*

*6:30 - 8:00 pm*

# Welcome/Agenda



- **Welcome** 6:30 - 6:35 p.m.
- **Elections** 6:35 - 6:50 p.m.
- **2022 Financial Report** 6:50 - 6:55 p.m.
- **2023 Budget** 6:55 - 7:05 p.m.
- **Motion for Budget** 7:05 - 7:10 p.m.
- **Motions to update Bylaws** 7:10 - 7:20 p.m.
- **2022 Operating Reports** 7:20 - 7:50 p.m.
  - **Membership**
  - **Staff**
  - **Grounds**
  - **Pool**
  - **Swim Team**
  - **Social**
- **Comments from the Floor** 7:50 - 8:00 p.m.

# Elections



Nominees for the NSC Board Class of 2026:

- **President:**  
*Larry Abbott*
- **Treasurer:**  
*Mike Baur*
- **Grounds:**  
*Jeff Bonis*

# 2023 Financial Overview



## 2023 Income (as of September 30th, 2023)

Income	\$200,303
Bond Redemptions (Not an income statement item)	
Salaries (Incl Payroll and Unemployment Taxes and Prep fees)	(\$66,514)
Taxes	(\$ 6,588)
Office	(\$ 349)
Pool Operations	(\$74,020)
Utilities	(\$14,347)
Swim Team	(\$ 3,621)
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<b>Net Operating Income</b>	<b>\$ 34,864</b>

# 2023 Balance Sheet



## Cash Position (as of 10/22/23)

Unrestricted Cash	\$ 52,056
Money Market	\$ 87,205
<b>Total Cash on Hand</b>	<b>\$139,261</b>

## Liabilities (as of 10/22/23)

Guest Passes Purchased	\$ 292
Member Account Balances	\$ 6,198
Membership Bonds	\$ 99,775
<b>Total Liabilities</b>	<b>\$106,265</b>

# Proposed 2024 Operating Budget



2024 Budget	Total
Income	\$195,314
Salaries	(\$74,350)
Taxes	(\$ 6,750)
Office	(\$ 435)
Pool Operations	(\$89,715)
Utilities	(\$16,946)
Swim Team	(\$ 4,400)
<b>Net Gain</b>	<b>\$ 2,718</b>

# Proposed 2024 Operating Budget



## OPERATING BUDGET CONSIDERATIONS:

### Budget / Net Gain

- Current 2024 operation budget is our most conservative estimate
- Net gain is too low from a planning point of view (+\$2,718)
- There is a need to increase the net gain to insure a healthy operating budget
- Largest cost proposals are salaries, physical plant and grounds
  - Each of these budgets are needed to insure proper employment, facilities & continued grounds improvement
- Therefore, there is a need to drive up income to offset the rising costs
- Considerations to drive up income:
  - Increase membership costs
  - Increase rental income for 2024 (we experienced a decrease in 2023)
  - Fundraising
  - Temporary membership utilization (10 temp memberships)
  - Adjust “early payment” (smaller amount or shorter amount of time)
  - Lower credit card fees
  - Maintain snack shack income

# Motion for Action



- Adopt proposed 2024 Operating Budget



# Bylaws Vote



Proposals for change in the bylaws:

## ARTICLE IV: MEMBERSHIP

### ● **Article IV, Section 9**

The number of members holding a Certificate in the Club shall be determined by the Board of Directors, but shall not exceed 315.

### ● **Article IV, Section 9**

The number of members holding a Certificate in the Club shall be determined by the Board of Directors, but shall not exceed 320.

### ● **Article IV, Section 9**

The number of members holding a Certificate in the Club shall be determined by the Board of Directors, but shall not exceed 325.

# Membership



*Cyndi Hall*

## **2023 in Review**

**-Bonds- 305**

**- new bonded members- 27**

**- single membership- 10**

**- single over 70- 8**

**- 2 person membership- 39**

**- 2 over 70- 12**

**- 3 person membership- 44**

**- 4 person membership- 102**

**- 5 person membership- 39**

**- 6+ membership - 26**

**- childcare add on- 21**

**- family member add on- 6**

**- inactive-1**

**- temp rental memberships- 10**

**-surrendered bonds- 24**

**-Current waitlist total- 51**

# VP - Operations/Staff



*Elise Martin*

## Summer 2023

→We had a great season learning and having fun while maintaining the safety of the pool.

→Many returning guards with new/new to us guards.

→switched managers from salaried to hourly and they were scheduled specific hours→ we were able to avoid long periods of time without a manager present

**Pool Manager** - JT Pembroke -**Asst. Manager**- Crawford Abbott

**Manager**- we promoted Crawford, a former guard, to the position of assistant manager. The goal being to cultivate a work environment where we can have guards wanting to return and also to seek further responsibilities as manager.

# VP - Operations/Staff



## Adult Fitness

- Morning Lap Swim
- Early Morning Deep Water Workout
- Afternoon Exercise workout

**Snack Bar-** Another HUGE thank you to Chrissy Bonis who organized and managed the snack bar this year again. It continued to be well stocked and well utilized by all of our members.

**Day To Day-** Continued using online system for tracking chemical logs as well as organizing and detailing opening & closing duty logs. Automatic chlorinator continued to be helpful.

→Had a few “foreign contaminants” this summer- allowed the staff to learn and refine the process for dealing with different substances/objects.

→Adjusted rules to be in line with the goals of maintaining safety, remaining fiscally responsible and having fun.

# VP - Operations/Staff



## Summer 2024 plans and changes

- Continue to build on training/meetings with managers and guards- hopefully we will have a cohort of returning guards.
- Aim to build on the manager training, utilizing former guard captains as managers
- Continued focus on hours/wages as the minimum wage requirements will continue to increase for 2024 and again in 2025.
- Will continue the use of online logs, tracking opening, closing and chemical readings
- Goal of spotlighting our staff and working to recognize service that goes above and beyond

# Grounds



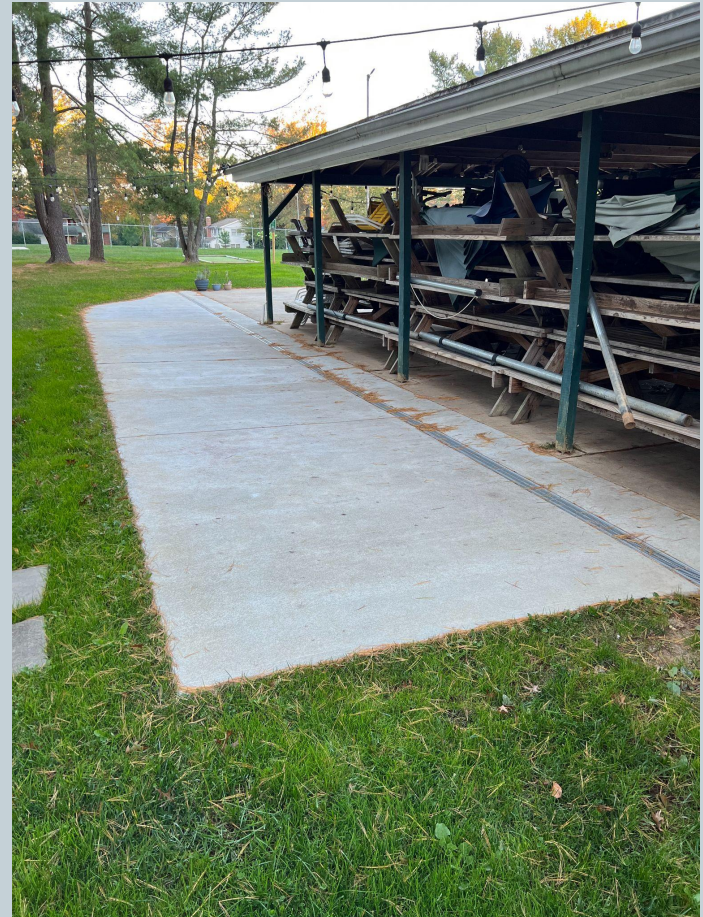
2023 in Review - Thanks to all the volunteers!!!

- Stump Grinding
- Furniture Replacement
- Concrete Deck Expansion w/sump pump
- Sewer meter savings: \$3,000 year

# Grounds



# Grounds





# Grounds



## 2024 Season Plans

- **Furniture Replacement**
  - Replace 2nd Half of Furniture \$10,000
- **Grilling Area Upgrade**
  - New Grill/Kitchen
  - Built-in Grills with Roof
  - \$4,000
- **Flat roof tarring**
  - Main building and pump house
  - \$2,000
- **Tree removal**
  - Two Large Oaks on Dallam Rd.
  - \$4,000
- **Total budgeted: \$31,500**
  - Includes utilities, lawn care, general maintenance

# Swim Team



*Greg Ariff/Kevin Hudson*

- 159 registered Swimmers (+23)
  - Apprx 24 Mini Gators
  - 44 First Time Gators (other than Mini Gators)
  - 115 Returning Gators
  - T-shirt included with registration for every swimmer
- Coaching Staff
  - Head Coach Craig Young (5th yr)
  - Assistant Head Coaches Stef Bonis (3rd yr), Erin Krause (2nd yr)
  - 7 teenage assistant coaches
  - Mini Gator coaches: MJ Polaski and Brian Polaski
- Swim Season
  - Temporary Dual Diversion - SSL will vote whether to keep or not.
  - 7 dual meets against - no repeats this year
  - 4th Place overall - 4 wins, 3 losses. 8U boys rocked it.
- Fantastic support from volunteers this year!
- 3rd Year with food truck at Banquet - everyone loves it, so we'll keep it going!
- **WE BEAT OAKLANDS!!!!** - First time in a LONG time we competed

# Swim Team



## *Hosted Time Trials*

- We had a great set of volunteers who helped make it successful.
- Income was \$5560.46
- We had great feedback from SSL about how our event was run.
- The extra deck space and extended fence like made the grounds feel spacious. Lots of great comments on it.
- We will apply again for 2024, but given the cycles we will almost certainly not host it, but we need to apply to keep our “position” in the list.

# Swim Team



## Plans for 2024

- Swimtopia is going great
  - Swimmer RSVPs - only RSVP that you are coming, seemed to work well.
- Complete written descriptions/guides for hosting Time Trials, we documented as we went along.
- Planning with coaches during off-season
  - Confirm coaching staff early next year.
  - What's working? What can be improved? Always reassessing.
  - Identify any upcoming equipment needs (for 2024 and beyond)
- One side note, Blue Hen Aquatics is applying to be in SSL. The SLL board will need to vote.

# Swim Team



# Social

## 2023 Season recap



- NSC Member Cornhole Tournament
- Book Club - monthly
- Movie Night – **Sandlot**
- Adult Night
- Ladies Night – Potluck & Drinks
- Teen Night – Scavenger hunt
- Crab Feast
- Pool Olympics - with Oaklands, Fairfield & Persimmon Creek
- Live Band – **Red October**
- Vendor Fair
- Corn Hole Tournaments
- Food Trucks - Fridays & Tuesday
- The Cut Bakes & Breakfast Bakery

# Social



## **2024 plans**

Looking forward to 2024; planning fun events and activities that all of our members can enjoy. Bringing members together for things as simple as book club, or as exciting as several of our very own members playing live with his band while, keeping with traditions like the crab feast.

I am excited to be a part of creating an environment that is fun and relaxing; a place we love spending time with family and friends.

# Looking Forward - Larry Abbott



- 2nd year for new pool manager strategy
- Need to put an emphasis on increasing income
- Will need to increase annual membership dues in '24
- Membership audit / clear definitions of each membership type
- Execute Long Range Planning Committee for '24
- Continue to cater to our diverse and growing pool community
- Improve feedback process
- Need to review cash flow (numerous personal venmo accounts)



# Proposed 2024 Board Meetings



November  
January 14  
February 4  
March 10  
April 14  
May 26  
June 23  
July 21  
August 18  
September 22  
October Annual Meeting TBD

# Floor Comments



- 90 seconds per member household

# Closing



A special thank you to...

Chrissy Bonis...the snack shack Queen!

James Heiger - countless hours on the grills for swim meets and more...

Mike Baur - donations towards the cornhole pits & organizing the tournament

Dewey Donovan - the Gator Webmaster!

Jenn Baur for organizing the vendor fair

The NSC pool board

All of the NSC volunteers

# See ya later, Gators!

*Next Board Meeting:  
Location TBD*

